

Historic, Archive Document

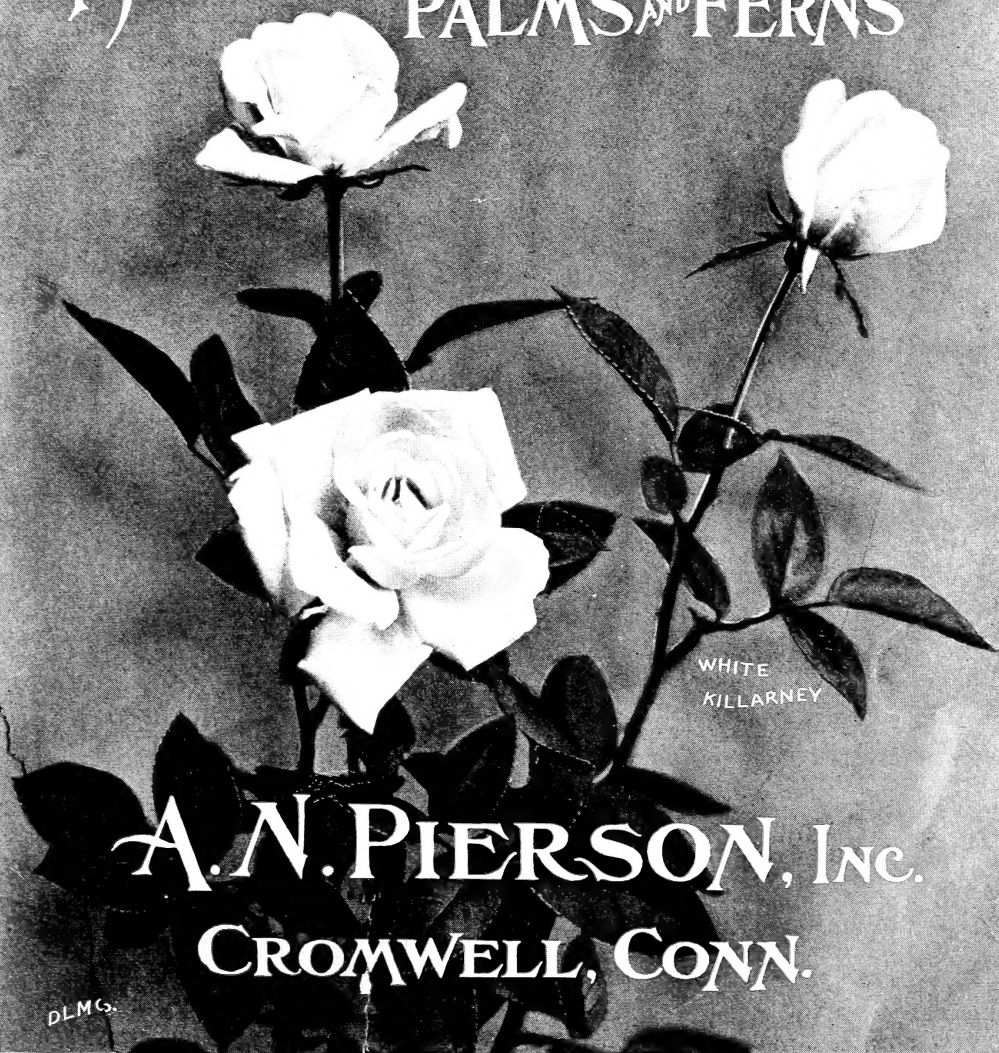
Do not assume content reflects current scientific knowledge, policies, or practices.

WHOLESALE TRADE LIST

LIBRARY,
U. S. Department of Agriculture
Washington, D. C.

1909

ROSES
CARNATIONS
CHRYSANTHEMUMS
BEDDING STOCK
PALMS^{AND} FERNS



WHITE
KILLARNEY

A. N. PIERSON, INC.
CROMWELL, CONN.

1909

A. N. PIERSON, INC.

IN presenting our first trade list as a corporation, we take occasion to inform our friends and customers that the addition of "Inc." means no change in the management. The present officers are: A. N. Pierson, president and treasurer; W. R. Pierson, secretary. The Board of Directors consists of but three members, as follows: A. N. Pierson, Mrs. A. N. Pierson, W. R. Pierson.

The following pages show that we have added much to our list of attractive plants, and don't forget that our guarantee goes with each order we fill.



HOW TO REACH CROMWELL

Cromwell is situated on the Connecticut River, three miles above Middletown and twelve miles below Hartford on the Valley Division of the N. Y., N. H. & Hartford R. R., and the round trip from either Boston or New York can be made in a day, allowing several hours at Cromwell.

A new electric road, now nearly completed, from Hartford to Middletown will soon be in operation, which will facilitate matters.

Upon notice, we shall gladly meet our friends at either the Middletown or the Cromwell station.



PLEASE NOTE



THIS List cancels all previous quotations.

All orders will receive the best care and attention.

Orders sent by mail should enclose full shipping directions.

All claims of whatsoever nature must be reported on receipt of goods, otherwise they will not be considered.

Orders from unknown correspondents must be accompanied by cash or satisfactory reference.

Orders will be filled strictly in rotation.

Visitors are always welcome to inspect our stock.

Shipments by freight are solely at purchaser's risk.

We deliver to the Express Companies in A No. 1 condition. These companies are responsible for damage in transit.

Customers should give, **on every order**, full name, postoffice, freight or express station, County and State, and also advise whether goods are wanted by express or freight.

Terms:—To customers of approved credit, a discount of two (2) per cent. will be allowed for cash within ten days, or thirty days net on Palms only. Other goods are net on first of month following purchase.

To aid in avoiding misunderstandings, customers, in ordering, will observe the following rules:

Four varieties may be used in making up one dozen.

When more than four varieties are used the plants, or cuttings, will be charged at single rate.

Four varieties may be used in making up one hundred.

When more than four varieties are used the plants, or cuttings, will be charged at the dozen rate.

Five varieties may be used in making up 250, and 250 will be sold at the 1000 rate.

When more than five varieties are used in making up 250, the plants, or cuttings, will be charged at the 100 rate.

This rule applies to grafted Roses, own root Roses and Chrysanthemums only.



Photo August 15, 1908, from
Stock Planted June 1, 1908.

NEW FORCING ROSE WHITE KILLARNEY

NEW FORCING ROSE WHITE KILLARNEY (Waban Strain)

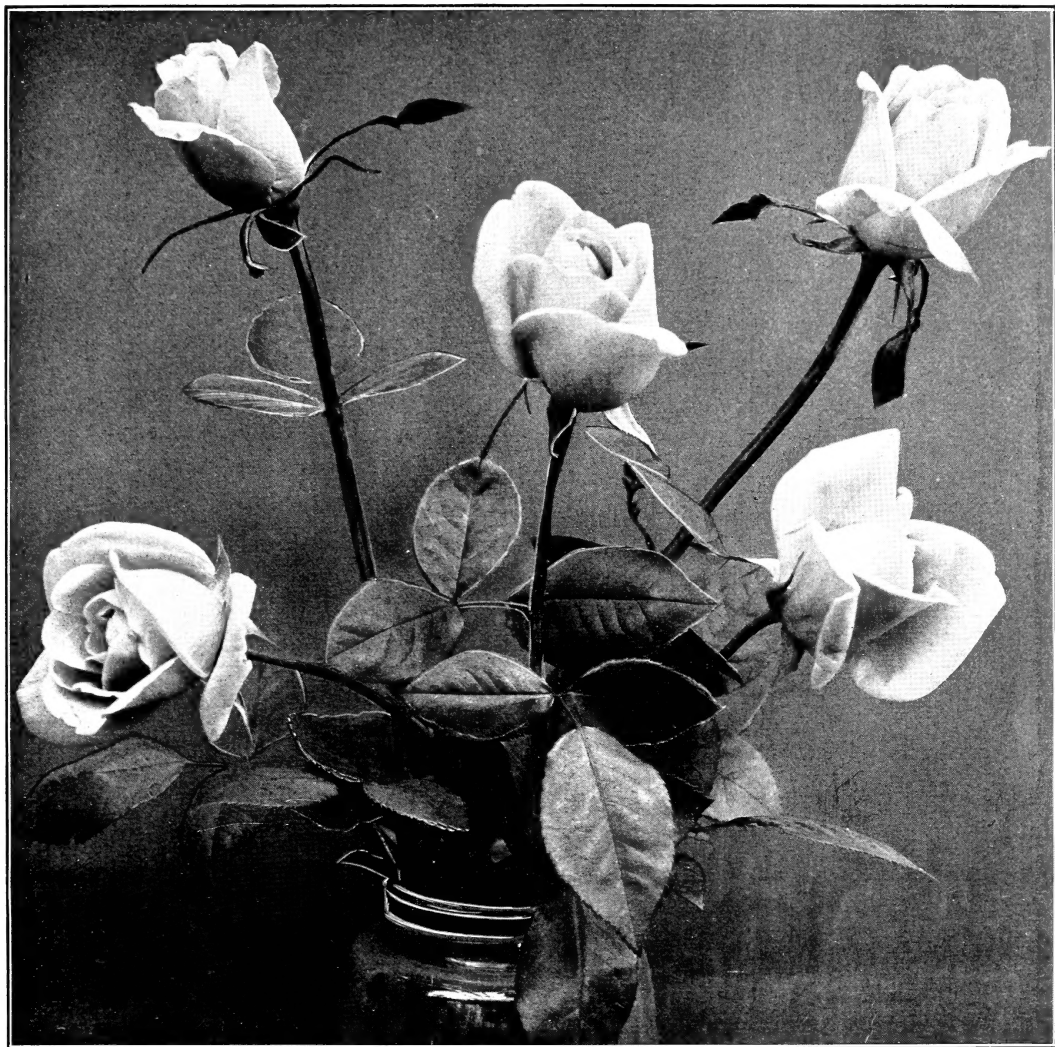
We have withdrawn our own White Killarney for the reason that this stock we are offering is superior to our own. There could be no better reason and we offer no apologies. The Waban sport of Killarney is superior to Killarney in substance and in the number of petals, and stronger in growth than the parent, according to the opinion of rose experts who are large growers of Killarney and who have watched the development of this new variety. Our own test, side by side, with the sport which we had hoped would equal it and the parent variety has satisfied us that this is true.

Arrangements have been made for an abundant supply of wood for grafting purposes and the stock sent out will be nothing but plants produced on the place and of the highest standard of excellence. Our supply of own root White Killarney will be grown at Natick.

PRICE LIST

Own Roots:	Doz.	\$5.00,	100	\$30.00,	250	\$70.00,	500	\$125.00,	1,000	\$250.00,	2,500	\$562.50,
5,000		\$1,000.00.										
Grafted Stock:	Doz.	\$6.00,	100	\$35.00,	250	\$82.50,	500	\$150.00,	1,000	\$300.00,	2,500	\$687.50,
5,000		\$1,250.00.										

Plants will be ready for delivery after March 1st, 1909



MY MARYLAND

MY MARYLAND

Among the newer varieties of Roses there is none more worthy of consideration than this. The pleasing shade of pink which attracts the patrons of the retailer and its wonderfully productive ability make it a general favorite. It is easy of culture, being almost immune to mildew and up to the present it has shown no defects in either plant or bloom. We are headquarters for this variety and we are planning for a record-breaking sale of stock.

PRICES

Selected Grafted Plants: \$20.00 per 100, \$150.00 per 1000.

Own Root from 2½ inch pots: \$10.00 per 100, \$90.00 per 1000.



ROSES

We have always intended to offer a good list of grafted and own root Roses to the trade. The many kind and flattering reports we have received from our customers in the past lead us to believe that our efforts have been both successful and appreciated. We never have intended to send out any stock that was not exactly as represented. We believe we can safely say that our reputation for grafted and own root Roses is unsurpassed in this country. Our facilities for conducting this branch of the work certainly cannot be excelled. We have such a large stock from which to select that only the choicest cuttings are used in this work, giving us as a result strong, clean and perfectly healthy plants. We have arranged to graft two hundred thousand Rose plants this year. You can have your choice by ordering in season. In over thirty years of business we have never offered such an attractive list as we present to our customers this year.

STANDARD VARIETIES

- ✓ **Betty.** (H. T.) A Rose of extremely vigorous growth, and one that has attracted a great deal of attention. Buds are long, of coppery rose color, overspread with golden yellow. One of the best outdoor Roses.
- ✓ **Bon Silene.** (T.) Deep rose color, shaded with carmine. A great favorite because of its fragrance.
- ✓ **Bride.** (T.) Pure white, best white grown, having been the leading white rose since it was introduced.
- Bridesmaid.** (T.) A delightful shade of clear pink.
- Cardinal.** (H. T.) One of the red Roses, which will be found a valuable addition to a collection.
- ✓ **Enchanter.** (H. T.) Very free blooming and beautifully perfumed pink forcing Rose.
- ✓ **Etoile de France.** (H. T.) Rich velvety crimson, very large double flower; an excellent Rose for the Summer months, but not desirable for Winter.
- ✓ **Etoile de Lyon.** (T.) Bright yellow, of good form and still a favorite for both indoor and outdoor cultivation.
- ✓ **Franz Deegen.** (H. T.) Free bloomer; long pointed buds on strong stems; deep coppery yellow at base of petals, shading to lighter yellow at point of bud.

ROSES—Continued

✓ **Gen. McArthur.** (H. T.) Rich shade of crimson scarlet, very fragrant and free bloomer; large buds, good foliage and stem.

✓ **Golden Gate.** (T.) Cream color, tinged with yellow and rose; very fragrant; flowers borne on long stiff stems.

✓ **Hermosa.** Vigorous growing, and very free blooming. Well known pink Rose. Valuable chiefly for use out-of-doors.

✓ **Ivory.** (T.) Ivory white color, very fragrant and free bloomer; flowers borne on large strong stems.

✓ **Kaiserin Augusta Victoria.** (H. T.) Large pointed buds, very double, pure white, strong healthy grower, constant bloomer for greenhouse or out-doors. Very satisfactory to flower in the greenhouse from March to November.

✓ **Kate Moulton.** (H. T.) Flower a bright pink, resembling Chateau; makes stems of good length, and with us doing much better grafted than on own root.

✓ **Killarney.** (H. T.) Varies from light to bright pink, outer edge of petals shaded to almost a white; buds very long and pointed, petals large and of great substance. A charming pink Rose, distinct and of great merit; too much cannot

be said of it. We flower 25,000 plants of this variety under glass.

La Detroit. (H. T.) Light pink flower of good substance, borne on long stems.

Maman Cochet. Rosy pink, large, fine flower, carmine mingled with yellow. One of the best Summer bloomers in the greenhouse, or out-of-doors, and will winter outdoors with slight protection.

Marechal Niel. (N.) Still the best climbing Rose, sweet scented; color, deep golden yellow, great favorite.

Mme. Abel Chateau. (H. T.) A grand bedding Rose, continuous bloomer, flowers of good size, borne on strong stems. It is very double, having slightly curved petals. In color rosy carmine, shaded salmon.

Mme. Hoste. (T.) Creamy white; free bloomer; a desirable white Rose.



WHITE KILLARNEY



KAISERIN AUGUSTA VICTORIA

ROSES—Continued

- ✓ **Mrs. Jardine.** (H. T.) Vigorous in growth and producing an abundance of bloom. In color a pleasing shade of pink. One of last season's introductions.
- ✓ **Mrs. Paul Niehoff.** (H. T.) Formerly known as "Aurora." Very similar to Mme. Chatenay, being deeper in color.
- ✓ **Mrs. Pierpont Morgan.** (T.) Sport from Mme. Cusin, but a decided improvement over that variety, being larger, deeper in color and more floriferous.
- ✓ **Mrs. Potter Palmer.** (H. T.) A dark pink sport of Mme. Abel Chatenay. Sent out last season by Poehlmann Bros.
- ✓ **Papa Gontier.** (T.) Rosy crimson; a desirable variety for flowering under glass or out-of-doors.
- ✓ **Queen Beatrice.** (H. T.) This promising Rose of last season's introduction is rapidly making friends and will become one of the popular pink forcing Roses. It does well grafted, but thrives better on its own roots.
- ✓ **Rhea Reid.** (H. T.) One of the sensational introductions last season. Parentage, American Beauty × a Red Seedling. Sent out by the E. G. Hill Co.
- ✓ **Rosalind Orr English.** (H. T.) In color resembles American Beauty; good bloomer for Summer and Winter. A seedling from Mme. Abel Chatenay.
- ✓ **Richmond.** (H. T.) Introduced by the E. G. Hill Co., Richmond, Ind. Clean and strong grower, free bloomer, requiring the same care and temperature as Bride and Bridesmaid; fine shaped buds, borne on stiff stems; color bright rich scarlet crimson. We believe this the best dark red Rose under cultivation. We have 10,000 growing in our houses for cut flowers.
- ✓ **Souv. du President Carnot.** (H. T.) Flesh shaded white; long buds and flowers large and full. A fine variety for all purposes.
- ✓ **Souvenir de Wootton.** (H. T.) Cherry crimson in color; very free and continuous blooming Rose.
- ✓ **Uncle John.** (T.) Sport from Golden Gate, in every way like its parent but distinct by its peculiar shade of delicate pink. Outer edge of petals beautifully shaded.
- ✓ **Wellesley.** (H. T.) Sent out in 1905 by the Waban Rose Conservatories of Natick, Mass. A beautiful pink resembling La France in color; very large flowers borne on strong stems, large fine foliage and a free bloomer. One of the best for outdoor blooming.
- ✓ **White Cochet.** For Summer blooming in the field we know no white Rose which equals it. A sport from the Maman Cochet.

RAMBLERS

We are offering to the trade stock of the following Rambler Roses: **Crimson Rambler**, **Dorothy Perkins**, **Lady Gay**, **Anny Muller**, and the **Philadelphia Rambler**.

ROSES—Continued

OUTDOOR ROSES

The following Roses we have found to be excellent for outdoor culture. Short descriptions of these will be found in the general list: **Hermosa, Maman Cochet, White Cochet, Betty, Papa Gontier, Souvenir de Wootton, Mme. Hoste, Killarney, Bon Silene, Wellesley.**

GRAFTED STOCK

(Selected Plants)

Each	20 cents
Per dozen	\$2.00
Per 100	\$15.00
Per 1000	120.00

Special prices will be quoted on 5,000 or more.

OWN ROOT ROSES

The call for own root Roses from 2-inch pots has led to our listing them for the first time and we can guarantee healthy, vigorous plants that will give satisfaction. Our 2½-inch stock has all been repotted from 2-inch and this method of handling gives us plants equal in size and quality to those usually sold elsewhere for 3-inch.

Killarney

Bride

Bridesmaid

Ivory

Golden Gate

Uncle John

Richmond

Mme. Abel Chatenay

Mrs. Paul Niehoff

2-inch	{	\$0.75 per dozen.
		\$3.50 per 100
		\$30.00 per 1000

2½-inch	{	\$1.00 per dozen
		\$6.00 per 100
		\$50.00 per 1000

Special prices will be quoted on 5,000 or more.

Queen Beatrice

Rhea Reid

Mrs. Potter Palmer

From 2½-inch pots: \$8.00 per 100, \$70.00 per 1000.

AMERICAN BEAUTY

Our stock of American Beauty is clean and vigorous. Young stock will be ready for distribution in April from 2½-inch pots and from this and larger sizes later. Nothing but stock of the highest standard of excellence will be sent out. These plants are all on their own roots, as we do not graft Beauties.

From 2½-inch pots: \$8.00 per 100, \$75.00 per 1000. 3-inch pots: \$12.00 per 100, \$100.00 per 1000.



MY MARYLAND ROSE



HOUSE OF MY MARYLAND ROSE

Planted June 1, 1908,
Photo Oct. 29, 1908

CARNATIONS

Mrs. J. C. Vaughan. (W. N. Rudd.)

Parentage, seedling cross on both sides, Daybreak, Scott and Enchantress blood in it; white; size of flower, three and one-half inches average; growth vigorous and branching freely. Early, free and continuous bloomer. Stem long, stiff and wiry, equal to the best standard varieties as regards non-bursting. A bold, well-formed flower with good substance. Keeping and shipping qualities, as good as the best.



MRS. J. C. VAUGHAN

Georgia. (J. D. Cockroft.)

The color of Georgia is a pure white with large and beautifully fringed flowers measuring as large as four inches, with a very full center which gives it a good form. The stem holds the flower up at all times, giving long stems early in the season, as we have a house in bloom where the stems at the present time, September 15th, average 24 inches in length. The growth is ideal, having the dark green cast that all growers like. The plants are quick to recover after planting from the field and produce as many or more flowers than Enchantress. It has stood the necessary test as to its shipping and keeping qualities and has been satisfactory in every case, although we have shipped it as far west as Missouri and as far south as Florida. It has been called by all who have seen it the finest white yet put on the market, as it is as wonderful in quantity as it is in quality.

Delight. (Dorner.) As a rule Dorner has given to the trade Carnations which are commercially safe investments and this variety will be found no exception to the rule. In color an even shade of flesh pink. Not as large a bloom as Enchantress, but a bloom with plenty of substance and elasticity and one which will ship well and keep well. As a grower it is all that can be desired. It makes no surplus grass and every shoot can be counted on to produce a flower of quality.

PRICES

From 2¼-inch pots: \$14.00 per 100, \$120.00 per 1000.

Rooted Cuttings: \$12.00 per 100, \$100.00 per 1000.

CARNATIONS—Continued

- Afterglow.** A Pink variety of merit. \$6.00 per 100, \$50.00 per 1000.
- Beacon.** We have a large stock of this excellent scarlet in first-class condition. \$3.50 per 100, \$30.00 per 1000.
- Enchantress.** Standard of all light pink Carnations. Our stock is in excellent condition. \$2.50 per 100, \$20.00 per 1000.
- Melody.** The Enchantress colored sport of Mrs. Lawson. \$3.00 per 100, \$25.00 per 1000.
- Mrs. Lawson.** Mrs. Lawson is still good with us, and our young stock is in excellent condition. \$2.50 per 100, \$20.00 per 1000.
- Octoroon.** This variety we consider the best dark red Carnation in commerce today. \$2.50 per 100, \$20.00 per 1000.
- Queen Louise.** A favorite white variety, and well known commercially. \$2.50 per 100, \$20.00 per 1000.
- Rose Pink Enchantress.** The name is descriptive, and the variety is well known. \$2.50 per 100, \$20.00 per 1000.
- Splendor.** In production this pink variety of last season's introduction is second to none. \$4.00 per 100, \$35.00 per 1000.
- Variegated Lawson.** Superior in production to Mrs. Patten. \$2.50 per 100, \$20.00 per 1000.
- White Enchantress.** A worthy companion to White Perfection. \$3.00 per 100, \$25.00 per 1000.
- White Perfection.** One of the leading white varieties of commerce. \$2.50 per 100, \$20.00 per 1000.
- Winona.** An extra fine commercial pink Carnation. \$6.00 per 100, \$50.00 per 1000.
- Winsor.** In color a beautiful clear silvery pink. One of the best producers we have ever grown. We have 12,000 plants of this variety in excellent condition, and can offer choice stock at \$3.00 per 100, \$25.00 per 1000.
- If these varieties are desired from 2¼-inch pots, add \$1.00 per 100, \$10.00 per 1000 to the prices quoted. 250 of a variety at the 1000 rate.



CHRYSANTHEMUMS

NEWER VARIETIES

Virginia Poehlmann. A superbly finished, very deep, early white sport of Mme. Paul Sahut, Bonnaffon type bloom, excellent commercial variety.

From 2¼-inch pots: \$4.50 per 100, \$40.00 per 1000.

Rooted Cuttings: \$3.50 Per 100, \$30.00 per 1000.

Golden Glow. The best early yellow ever introduced. Can be flowered in August.

Pacific Supreme. A first-class early pink and a great improvement on the parent (Glory of the Pacific).

White Cloud. An early midseason white. One of the best of the new commercial varieties.

Golden Eagle. A late yellow. Very deep in color and a variety which shows promise of being a worthy rival of Major Bonnaffon.

Golden Chadwick. Although not properly classed as a last season's novelty, the limited stock produced by the Chadwicks and the excellence of the variety justify the price asked for the stock.

Lynwood Hall. One of the best of last season. A pure white midseason variety.

From 2¼-inch pots: 10c. each, \$1.00 per dozen, \$6.00 per 100.

Rooted Cuttings: 75c. per dozen, \$5.00 per 100, \$40.00 per 1000.

STANDARD VARIETIES

WHITE

Early—George S. Kalb, Polly Rose, Early Snow, October Frost, Ivory, Clementine Touset.

Mid-Season—Mrs. Clay Frick, White Shaw, Mrs. H. Robinson, Beatrice May, Merza, Niveus, Queen, Alice Byron, Miss Minnie Wanamaker, Adelia.

Late—Mrs. McArthur, Timothy Eaton, W. H. Chadwick, J. Nonin, Moneymaker, Merry Christmas.

PINK

Early—Glory of the Pacific, Rosiere.

Mid-Season—Pink Ivory, J. K. Shaw, Adelia, A. J. Balfour, William H. Duckham, Morton F. Plant.

Late—Maud Dean, Mayor Weaver, Mrs. James Marshall, Dr. Enguehard.

YELLOW

Early—Monrovia.

Mid-Season—G. Pitcher, Zimmer's Yellow, Col. D. Appleton.

Late—Major Bonnaffon, H. W. Reiman, Yellow Eaton, Mrs. E. D. Smith.

RED

Cullingfordi, Merstham Red.

BRONZE YELLOW

Mrs. William Duckham.

From 2¼-inch pots: 5 cents each, 50 cents per dozen, \$3.00 per 100, \$25.00 per 1000.

Rooted Cuttings: 5 cents each, 50 cents per dozen, \$2.00 per 100, \$15.00 per 1000.

CHRYSANTHEMUMS—Continued

BABY MARGARET (Craig)

This dainty white Pompon is a sport of the yellow Pompon "Baby," and is an exact reproduction of that well-known variety, except in color, being pure white. Commercially it is a valuable addition to the list of Pompons of the so-called button type, and it should be a welcome addition to any collection of choice varieties.

Per 12 plants from 2¼-in. pots.....	\$3.00
Per 25 plants from 2¼-in. pots.....	5.00
Per 100 plants from 2¼-in. pots.....	15.00

STANDARD POMPONS

In the following list of Pompons, there are none we cannot safely recommend. Customers in ordering will please note that these prices are for plants from pots and no orders for rooted cuttings of Pompons will be accepted.

WHITE	PINK.	YELLOW.
Lula,	Leo,	Baby,
Queen of Whites,	Alma,	Klondike,
Nio,	Alena,	Quinola,
Magnificus,	Acto,	Zenobia,
Jas. Boone.	Utan.	Sunshine,
		Lodi,
		Savannah.

POMPON ANEMONE.

Garza. The well known white variety; considered the best variety in its class.

From 2-inch pots; \$3.00 per 100, \$25.00 per 1000.

Not more than five varieties at the 1000 rate.



WHAT TO PLANT

The question is often asked us, "What shall I plant?" and the following list of Roses, Carnations and Chrysanthemums is made up in the belief that it will be an aid to many. The varieties named are, to the best of our knowledge and belief, to be depended upon to produce the best results commercially.

ROSES

White—White Killarney, Bride, Kaiserin.
Pink—Killarney, My Maryland, Bridesmaid.
Red—Richmond.

CARNATIONS

White—White Perfection, White Enchantress.
Pink—Winsor, Rose Pink Enchantress, Mrs. Lawson, Winona.
Light Pink—Enchantress.
Red—Beacon.
Dark Red—Octoroon.

CHRYSANTHEMUMS

(Given in order of season)

White—Early Snow, Virginia Poehlmann, Mrs. Robinson, Alice Byron, W. H. Chadwick.
Yellow—Golden Glow, Col. Appleton, Major Bonnaffon, H. W. Reiman.
Pink—Pacific Supreme, W. H. Duckham, Maud Dean, Dr. Enguehard.
Red—Cullingfordi.
Bronze Yellow—Mrs. Wm. Duckham.

COLEUS

Verschaffeltii. Standard Crimson. **Fire Brand.** Bright Maroon.
Golden Queen. Standard Yellow. **Lord Palmerston.** Dark Maroon.
Queen Victoria. Cardinal Red, with distinct golden border.
Beckwith's Gem. Center Velvety Maroon, bordered with red, the edge green, changing to creamy yellow at point of leaf.

Prices of Rooted Cuttings by express, 60 cents per 100, \$5.00 per 1000. Out of 2¼-inch pots, in May: \$2.00 per 100, \$15.00 per 1000. Less than 250 of a variety will be charged at the 100 rate.

Golden Bedder. Golden Yellow—the old original, true to name.
Hero. Dark Maroon, nearly black.
Messey. Dwarf, Pearl White and Silver Green.
Pearl of Orange. A combination of Red and Gold.

75 cents per 100, \$6.00 per 1000. Less than 250 of a variety will be charged at the 100 rate.

Fancy Varieties. A very fine assortment of twelve kinds not listed above: 75 cents per 100, \$6.00 per 1000. 250, in assortment, our selection, at the 1000 rate.

GERANIUMS

STANDARD VARIETIES

RED. Marquise de Castellane, Marquise de Montmort, S. A. Nutt.
WHITE. Comtesse de Harcourt.
PINK. Thomas Meehan, Miss F. Perkins.
SALMON. Beaute Poitevine, Mme. Landry.

From 2¼-inch pots: \$2.50 per 100; 3-inch pots, \$5.00 per 100; 4-inch pots, \$7.00 per 100.

Mme. Salleroy—Dwarf, Silver leaf, non-flowering, border plant. Rooted cuttings: \$1.00 per 100; 2¼-inch pots, \$2.50 per 100.

MISCELLANEOUS PLANTS**AGERATUM**

Stella Gurney. Dwarf Blue. 75 cents per 100, \$6.00 per 1000.

Princess Pauline. A combination of blue and white in same flower. 75 cents per 100, \$6.00 per 1000.

ALTERNANTHERA

RED AND YELLOW

Rooted Cuttings, 50 cents per 100, \$5.00 per 1000. From 2¼-inch pots, \$2.00 per 100.

SALVIA

S. splendens. Tall standard, one of the best. Rooted cuttings, 75 cents per 100, \$6.00 per 1000.

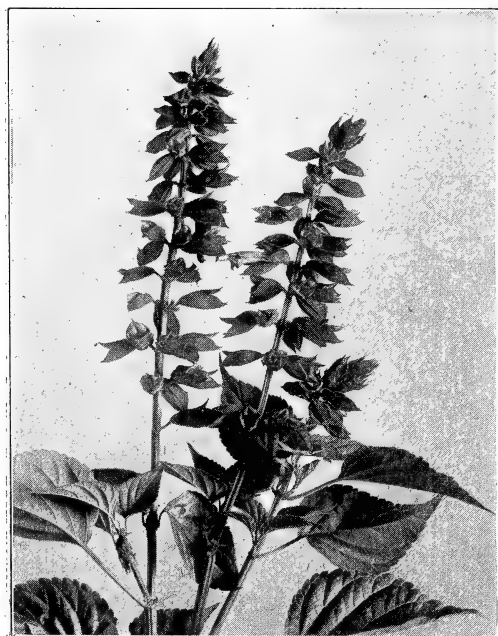
S. Bonfire. Medium dwarf, very good. Rooted cuttings, 75 cents per 100, \$6.00 per 1000.

S. Zurich. Dwarf; an excellent variety. Rooted cuttings, 75 cents per 100, \$6.00 per 1000.

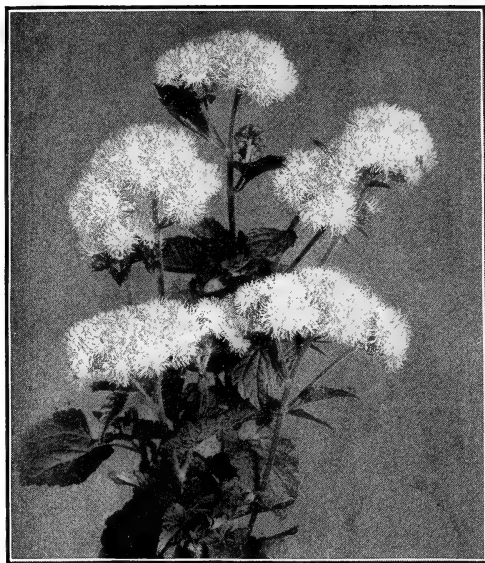
250 of one variety or assorted varieties at the 1000 rate.

HELIOTROPE

Dark Blue Bedding Varieties. Rooted cuttings, 75 cents per 100, \$6.00 per 1000.



SALVIA SPLENDENS



AGERATUM

VINCAS

Vinca variegata. From 3-inch pots, \$5.00 per 100.

GERMAN IVY

Rooted cuttings, 75 cents per 100, \$6.00 per 1000. From 2½-inch pots, \$2.50 per 100.

BOUVARDIA

For Winter Flowering. Single White. From 2¼-inch pots, \$4.00 per 100, \$35.00 per 1000. 250 at the 1000 rate.

STEVIA

The dwarf variety only, this being the most profitable for commercial uses. Rooted cuttings, February and later, 75 cents per 100. From 2-inch pots, \$2.50 per 100.

SMILAX

2½-inch pots, \$2.50 per 100, \$20.00 per 1000.

GARDENIAS

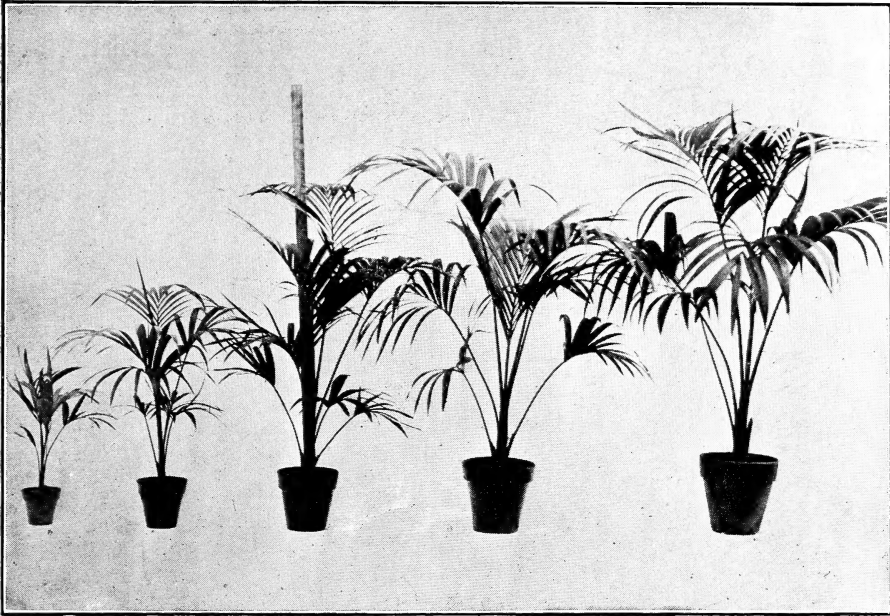
2¼-inch pots, \$6.00 per 100, 3-inch pots, \$10.00 per 100.

Prices on larger sizes will be quoted on application.

POINSETTIAS

For Christmas. Nice short plants. 3 plants in 6-inch pan, 75 cents per pan, \$9.00 per dozen.

Prices for Poinsettia stock at other times will be quoted on application.



KENTIA FORSTERIANA

PALMS AND FERNS

Orders will at all times receive prompt attention, and, when the selection is left to us, will be filled in a satisfactory manner. We are always pleased to have customers, when they can make it convenient, come here and personally select their stock.

✓ KENTIA FORSTERIANA

5-inch pots, 75 cents each, \$9.00 per dozen. 6-inch pots, \$1.00 to \$1.25 each. 7-inch pots, \$2.00 each, \$24.00 per dozen.

KENTIA BELMOREANA

4-inch pots, 35 cents each, \$4.00 per dozen. 5-inch pots, 75 cents each, \$9.00 per dozen. 6-inch pots, \$1.50 each, \$18.00 per dozen. 7-inch pots, \$2.00 each, \$24.00 per dozen.

✓ ARECA LUTESCENS

4-inch pots, 3 to 4 plants in pot, \$3.00 per dozen, \$25.00 per 100. 6-inch pots, 3 to 4 plants in pot, \$1.00 each, \$12.00 per dozen. 14-inch pots, 72 inches high, \$7.00 each.

✓ COCOS WEDDELIANA

Sept. Delivery

3-inch pots, \$1.50 per dozen, \$12.00 per 100

Selected: 3-inch pots, \$1.80 per dozen, \$15.00 per 100.

✓ LATANIA BORBONICA

6-inch pots, 50 cents each, \$6.00 per dozen. 9-inch pots, \$2.00 each, \$24.00 per dozen.

ARAUCARIA EXCELSA

4-inch pots, 50 cents each, \$6.00 per dozen. 5-inch pots, 14 inches high, 75 cents each, \$9.00 per dozen.

NEPHROLEPIS WHITMANI

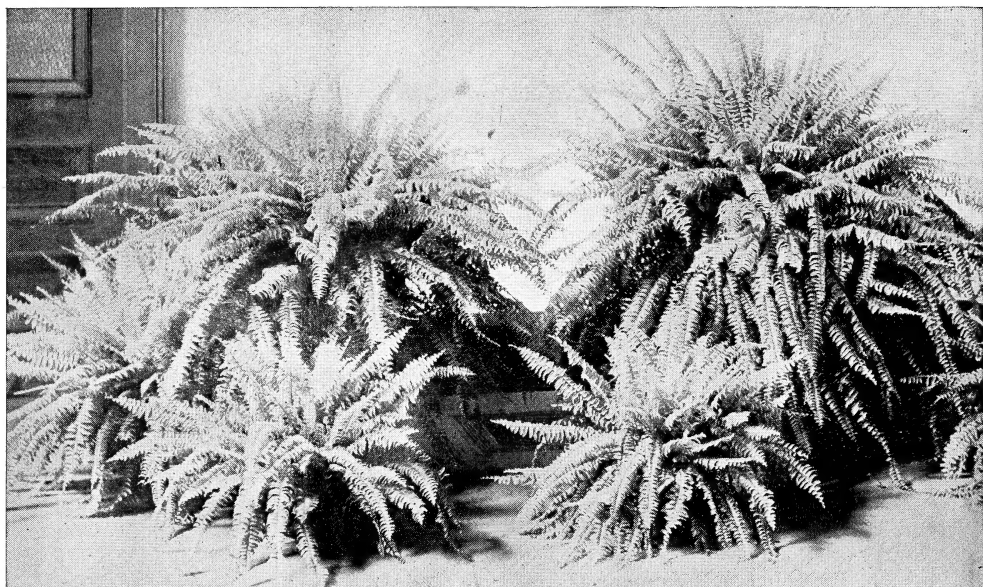
Sept. Delivery

6-inch pans, 50 cents each, \$6.00 per dozen. 7-inch pans, 75 cents each, \$9.00 per dozen. 8-inch pans, \$1.00 each, \$12.00 per dozen.

SMALL ASSORTED FERNS

We shall have to offer to the trade, after July next, a choice collection of small ferns. These will be offered as long as the supply holds out at the following prices: \$3.50 per 100, \$30.00 per 1000. 250 in assortment at the 1000 rate.

PALMS AND FERNS—Continued



NEPHROLEPIS BOSTONIENSIS

✓ **PANDANUS VEITCHII**

From \$1.00 to \$3.00 each.

✓ **DRACAENA TERMINALIS**

5-inch pots, 75 cents, 6-inch pots \$1.00 each.

BOSTON FERNS

Sept. Delivery

5-inch pots, 30 cents each, \$3.50 per dozen.

6-inch pans, 50 cents each, \$6.00 per dozen. 7-inch pans, 75 cents each, \$9.00 per dozen. 8-inch pans, \$1.00 each, \$12.00 per dozen.

ADIANTUM FARLEYENSE

4-inch pots, 40 cents each, \$4.50 per dozen.

5-inch pots, 50 cents each, \$6.00 per dozen.

5-inch pots, extra, 75 cents each, \$9.00 per dozen.

6-inch pots, \$1.50 each, \$18.00 per dozen.

6-inch pots, extra, \$2.00 each, \$24.00 per dozen.

ADIANTUM CROWEANUM

3-inch pots, \$10.00 per 100. 6-inch pots, 35 cents each, \$4.00 per dozen. 7-inch pans, 50 cents each, \$6.00 per dozen.

ADIANTUM CUNEATUM

3-inch pots, \$1.00 per dozen, \$7.00 per 100. 4-inch pots, \$1.80 per dozen, \$15.00 per 100. 6-inch pots, \$3.00 per dozen.

CIBOTIUM SCHIEDEI

7-inch pots, \$2.00 each.

ASPARAGUS PLUMOSUS NANUS

Seedlings, \$1.00 per 100, \$10.00 per 1000.

2¼-inch pots, \$3.50 per 100, \$30.00 per 1000. 3-inch pots, \$6.00 per 100. 4-inch pots, \$10.00 per 100. 250 at the 1000 rate.

ASPARAGUS SPRENGERI

Seedlings, \$1.00 per 100, \$10.00 per 1000.

2¼-inch pots, \$3.50 per 100, \$30.00 per 1000. 3-inch pots, \$6.00 per 100. 250 at the 1000 rate.

✓ **FICUS ELASTICA**

August Delivery

5-inch pots, 40 cents each, \$4.50 per dozen. 6-inch pots, 50 cents each, \$6.00 per dozen. 6-inch pots, selected, 75 cents each, \$9.00 per dozen.

✓ **FICUS PANDURATA**

6-inch pots, \$1.00 each, \$12.00 per dozen.



AN EASTER AZALEA

PLANTS FOR EASTER

Lilies—We shall have the usual quantity of stock and our place is noted for the superior quality of its lilies. These can be furnished in pots or cut, as desired. We shall be pleased to quote prices on application.

Azaleas—The leading varieties of Azaleas are grown, and we shall have them for Easter in quantity. Prices, 50 cents, 75 cents, \$1.00 and upward, according to size and quality.

Begonia Gloire de Lorraine—75 cents to \$2.00 each.

Spiræa—Is being grown, and will be ready for Easter sales, at 25 cents each and upward, the price depending on the quality.

Hydrangea Otaksa—75 cents to \$5.00 each.

Crimson Ramblers—75 cents to \$5.00 each.

Genista Canariense—50 cents to \$1.50 each.

Bougainvillea glabra Sanderiana—75 cents to \$1.50 each.

A. N. PIERSON, Inc.
CROMWELL, CONN.

